

Marketing Mail Letters - Carrier Route and Automation

Entry Point	Carrier Route				Automation		
	Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC	Mixed AADC
3.5 oz or less							
None	0.190	0.200	0.209	0.294	0.256	0.281	0.291
DNDC	0.170	0.180	0.189	0.269	0.234	0.259	0.269
DSCF	0.165	0.175	0.184	0.262	0.228	0.253	-
DDU	-	-	-	-	-	-	-

Marketing Mail Letters - Nonautomation

Entry Point	Carrier Route				Nonmachinable			Machinable		
	Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC	AADC	Mixed AADC
4 oz or less					3.5 oz or less					
None	0.224	0.232	0.250	0.300	0.505	0.573	0.595	0.668	0.292	0.302
DNDC	0.186	0.194	0.212	0.270	0.483	0.551	0.573	0.646	0.270	0.280
DSCF	0.179	0.187	0.205	0.262	0.477	0.545	0.567	-	0.264	-
DDU	-	-	-	-	-	-	-	-	-	-

More than 4 ounces										
None	0.609	0.609	0.609	0.700	0.907	0.907	0.907	0.907	-	-
DNDC	0.454	0.454	0.454	0.580	0.736	0.736	0.736	0.736	-	-
DSCF	0.426	0.426	0.426	0.549	0.694	0.694	0.694	-	-	-
DDU	-	-	-	-	-	-	-	-	-	-
Per Pc	0.072	0.080	0.098	0.125	0.242	0.334	0.390	0.425	-	-

Marketing Mail Flats - Commercial

Entry Point	Carrier Route						Automation				Nonautomation			
	Saturation	EDDM	High Density Plus	High Density	Basic	Basic CR Bundles/Pallets	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
4 oz or less														
None	0.224	0.225	0.232	0.250	0.300	0.279	0.405	0.523	0.597	0.632	0.469	0.561	0.617	0.652
DNDC	0.186	0.187	0.194	0.212	0.270	0.249	0.362	0.480	0.554	0.589	0.426	0.518	0.574	0.609
DSCF	0.179	0.180	0.187	0.205	0.262	0.241	0.352	0.470	0.544	-	0.416	0.508	0.564	-
DDU	0.161	0.162	0.169	0.187	0.253	0.232	-	-	-	-	-	-	-	-
More than 4 ounces														
None	0.609	0.609	0.609	0.609	0.700	0.700	0.907	0.907	0.907	0.907	0.907	0.907	0.907	0.907
DNDC	0.454	0.454	0.454	0.454	0.580	0.580	0.736	0.736	0.736	0.736	0.736	0.736	0.736	0.736
DSCF	0.426	0.426	0.426	0.426	0.549	0.549	0.694	0.694	0.694	-	0.694	0.694	0.694	-
DDU	0.357	0.357	0.357	0.357	0.511	0.511	-	-	-	-	-	-	-	-
Per pc None	0.072	0.073	0.080	0.098	0.125	0.104	0.178	0.296	0.370	0.405	0.242	0.334	0.390	0.425
Per pc DNDC	0.072	0.073	0.080	0.098	0.125	0.104	0.178	0.296	0.370	0.405	0.242	0.334	0.390	0.425
Per pc DSCF	0.072	0.073	0.080	0.098	0.125	0.104	0.178	0.296	0.370	-	0.242	0.334	0.390	-
Per pc DDU	0.072	0.073	0.080	0.098	0.125	0.104	-	-	-	-	-	-	-	-

Nonprofit Marketing Mail Letters - Carrier Route and Automation

Entry Point	Carrier Route				Automation		
	Saturation	High Density Plus	High Density	Basic	5-Digit Scheme	AADC	Mixed AADC
3.5 oz or less							
None	0.111	0.117	0.124	0.209	0.138	0.163	0.173
DNDC	0.091	0.097	0.104	0.184	0.116	0.141	0.151
DSCF	0.086	0.092	0.099	0.177	0.110	0.135	-
DDU	-	-	-	-	-	-	-

Nonprofit Marketing Mail Letters - Nonautomation

Entry Point	Carrier Route				Nonmachinable			Machinable		
	Saturation	High Density Plus	High Density	Basic	5-Digit	3-Digit	ADC	Mixed ADC	AADC	Mixed AADC
4 oz or less					3.5 oz or less					
None	0.136	0.144	0.166	0.216	0.387	0.455	0.477	0.550	0.174	0.184
DNDC	0.098	0.106	0.128	0.186	0.365	0.433	0.455	0.528	0.152	0.162
DSCF	0.091	0.099	0.121	0.178	0.359	0.427	0.449	-	0.146	-
DDU	-	-	-	-	-	-	-	-	-	-

More than 4 ounces										
None	0.436	0.436	0.436	0.530	0.775	0.775	0.775	0.775	-	-
DNDC	0.281	0.281	0.281	0.410	0.604	0.604	0.604	0.604	-	-
DSCF	0.253	0.253	0.253	0.379	0.562	0.562	0.562	-	-	-
DDU	-	-	-	-	-	-	-	-	-	-
Per Pc	0.027	0.035	0.057	0.083	0.101	0.193	0.249	0.284	-	-

Nonprofit Marketing Mail Flats

Entry Point	Carrier Route						Automation				Nonautomation			
	Saturation	EDDM	High Density Plus	High Density	Basic	Basic CR Bundles/Pallets	5-Digit	3-Digit	ADC	Mixed ADC	5-Digit	3-Digit	ADC	Mixed ADC
4 oz or less														
None	0.136	0.137	0.144	0.166	0.216	0.195	0.231	0.349	0.423	0.458	0.295	0.387	0.443	0.478
DNDC	0.098	0.099	0.106	0.128	0.186	0.165	0.188	0.306	0.380	0.415	0.252	0.344	0.400	0.435
DSCF	0.091	0.092	0.099	0.121	0.178	0.157	0.178	0.296	0.370	-	0.242	0.334	0.390	-
DDU	0.073	0.074	0.081	0.103	0.169	0.148	-	-	-	-	-	-	-	-

More than 4 ounces														
None	0.436	0.436	0.436	0.436	0.530	0.530	0.775	0.775	0.775	0.775	0.775	0.775	0.775	0.775
DNDC	0.281	0.281	0.281	0.281	0.410	0.410	0.604	0.604	0.604	0.604	0.604	0.604	0.604	0.604
DSCF	0.253	0.253	0.253	0.253	0.379	0.379	0.562	0.562	0.562	-	0.562	0.562	0.562	-
DDU	0.184	0.184	0.184	0.184	0.341	0.341	-	-	-	-	-	-	-	-
Per pc None	0.027	0.028	0.035	0.057	0.083	0.062	0.037	0.155	0.229	0.264	0.101	0.193	0.249	0.284
Per pc DNDC	0.027	0.028	0.035	0.057	0.083	0.062	0.037	0.155	0.229	0.264	0.101	0.193	0.249	0.284
Per pc DSCF	0.027	0.028	0.035	0.057	0.083	0.062	0.037	0.155	0.229	-	0.101	0.193	0.249	-
Per pc DDU	0.027	0.028	0.035	0.057	0.083	0.062	-	-	-	-	-	-	-	-

Specialty Mailing ..... (P) 314-534-4599  
 2801 Clark Avenue 888-534-4514  
 St. Louis, MO 63103 (F) 314-534-4707

USPS Phone Numbers (St. Louis):

Business Mail Entry Unit ..... 314-436-4166  
 Business Mail Unit Management ..... 314-436-4103  
 Mailing Requirements ..... 314-436-4101  
 ..... 314-436-4410  
 Non Profit Specialist ..... 314-436-4490  
 Periodical Specialist ..... 314-436-4413  
 All other USPS questions ..... 800-ASK-USPS

Important Websites:

www.specialtymailing.com  
 www.usps.com  
 www.pe.usps.com  
 www.usps.com/mptqm



First Class Mail Letters

Weight Not Over (ounces)	Retail Metered Rate	Automation			Machinable
		5-Digit	AADC	Mixed AADC	Presorted
1	0.50	0.383	0.412	0.428	0.459
2	0.65	0.383	0.412	0.428	0.459
3	0.80	0.383	0.412	0.428	0.459
3.5	0.95	0.383	0.412	0.428	0.459
Postcard	0.35	0.257	0.268	0.274	0.280

Nonmachinable Surcharge 0.150

First Class Mail Flats

Weight Not Over (ounces)	Retail Metered	Automation			
		5-Digit	3-Digit	ADC	Mixed ADC
1	1.00	0.486	0.605	0.644	0.727
2	1.15	0.636	0.755	0.794	0.877
3	1.30	0.786	0.905	0.944	1.027
4	1.45	0.936	1.055	1.094	1.177
5	1.60	1.086	1.205	1.244	1.327
6	1.75	1.236	1.355	1.394	1.477
7	1.90	1.386	1.505	1.544	1.627
8	2.05	1.536	1.655	1.694	1.777
9	2.20	1.686	1.805	1.844	1.927
10	2.35	1.836	1.955	1.994	2.077
11	2.50	1.986	2.105	2.144	2.227
12	2.65	2.136	2.255	2.294	2.377
13	2.80	2.286	2.405	2.444	2.527

Additional Ounce Rate 0.150

Additional Services

Certified Mail	3.50
Restricted Delivery	8.80
Adult Signature Required	8.80
Adult Signature & Restricted Delivery	8.80
Return Receipt - Requested at time of mailing	
Retail	2.80
Electronic	1.60

First Class Package Service

Weight Not Over (ounces)	Retail Parcels							
	Zones							
	1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
1-4	3.66	3.70	3.74	3.78	3.82	3.94	4.06	4.06
5-8	4.39	4.44	4.49	4.53	4.57	4.69	4.81	4.81
9-12	5.19	5.24	5.30	5.35	5.40	5.53	5.66	5.66
13	5.71	5.78	5.85	5.93	5.99	6.13	6.27	6.27

First Class Package Service

Weight Not Over (ounces)	Commercial Parcels							
	Zones							
	1 & 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
1-4	2.66	2.68	2.70	2.76	2.84	2.96	3.09	3.09
5-8	3.18	3.20	3.22	3.28	3.36	3.49	3.63	3.63
9-12	3.82	3.85	3.88	3.96	4.06	4.19	4.33	4.33
13-15,999	4.94	4.98	5.02	5.12	5.24	5.38	5.53	5.53

Note: Zone pricing is based on origin and destination zip codes. Please visit <https://postcalc.usps.com/DomesticZoneChart> to find out what zone your package qualifies for.  
 IMpb Noncompliant Fee 0.20  
 Irregular shape surcharge 0.20

Letter Mail Characteristics:

- Does not exceed 3.5 ounces in rate
- Exhibits a length between 5.0 and 11.5 inches
- Exhibits a height between 3.5 and 6.125 inches
- Exhibits a thickness between .007 and .25 inches
- If applying stamps, add \$0.005 to the Letter First Class Rate
- Add non-machinable surcharge of \$0.15.

Flat Mail Characteristics:

- Exceeds